Message Text

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INFO OCT-01 EUR-12 ISO-00 CIAE-00 DODE-00 PM-04 H-01 INR-07 L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 IO-13 OMB-01 EB-08 COME-00 TRSE-00 AID-05 //094 W

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R 080908Z MAR 77
FM AMEMBASSY VIENTIANE
TO SECSTATE WASHDC 7845
INFOR AMEMASSY BANGKOK
AMEMBASSY PARIS
AMCONSUL HONG KONG
AMCONSUL UDORN
CINCPAC FOR POLAD

CONFIDENTIAL VIENTIANE 0462

E.O. 11652: GDS

TAGS: EAID ELTN JA LA UNDP SW CU

SUBJECT: LPDR AND SRV PREFER WESTERN MANUFACTURED EQUIPMENT

- 1. A SENIOR UNDP OFFICIAL IN VIENTIANE WHO EXPECTS TO OPEN UNDP OFFICES IN HANOI NEXT MONTH TOLD EMBOFF MARCH 4 THAT ORIGINALLY THE UNDP HAD OFFERED AID TO THE SRV IN THE FORM OF NON-CONVERTIBLE CURRENCIES WHICH IT HAD RECEIVED AS CONTRIBUTIONS FROM COMMUNIST COUNTRIES BUT HAD HAD DIFFICULTY UTILIZING. "WE THOUGHT THAT SINCE THE SRV AND THE SOVIETS WERE BROTHER COMMUNIST GOVERNMENTS THE VIETNAMESE MIGHT TAKE OUR AID IN RUBLES TO BUY SOVIET TRUCKS AND EQUIPMENT. NOTHING DOING*
 THE VIETNAMESE TOLD US IN NO UNCERTAIN TERMS THAT THEY PREFERRED US, JAPANESE AND OTHER WESTERN MANUFACTURED EQUIPMENT AND WANTED HARD CURRENCY."
- 2. JAPANESE BUSINESSMAN REPRESENTING HINO INC. VISITNG THE LPDR TOLD EMBOFF MARCH 7 THAT THE CUBAN GOVERNMENT CONFIDENTIAL

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PROVIDED FOREIGN EXCHANGE TO THE SRV TO PURCHASE ABOUT TWENTY HINO TRUCKS AND ANOTHER SIXTY OR SEVENTY HEAVY DUTY TRUCKS FROM A DIFFERENT JAPANESE COMPANY DURING THE 1975-76 FISCAL YEAR.

3. HINO BUSINESSMAN ALSO TOLD EMBOFF THAT HIS COUNTRY HAD SOLD THE SWEDISH INTERNATIONAL DEVELOPMENT AGENCY

TWENTY FIVE-TON HINO TRUCKS AND HOPED TO SELL ANOTHER
$300\ {\rm TO}$ SIDA AND THE JAPANESE AID AGENCY FOR THEM TO GIVE
TO THE LPDR.
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Message Attributes

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